# Lecture 5: Pricing Factors

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FINM 36700: Portfolio Management

#### Notation

Fama-French Factors

notation	description
	excess return rate over the period
$ ilde{m{r}}^i$	arbitrary asset <i>i</i>
$\widetilde{r}^{\scriptscriptstyle  ho}$	arbitrary portfolio <i>p</i>
$ ilde{ extit{r}}^{ ext{t}}$	tangency portfolio
$\widetilde{r}^{\scriptscriptstyle m}$	market portfolio
$\widetilde{\it r}^s$	size portfolio
$ ilde{r}^{\scriptscriptstyle  m v}$	value portfolio
$eta^{i,j}$	regression beta of $ ilde{r}^i$ on $ ilde{r}^j$



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Fama-French Factors

### Outline

Fama-French Factors



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#### Fama-French model

The Fama-French 3-factor model is one of the most well-known multifactor models.

$$\mathbb{E}\left[\tilde{r}^{i}\right] = \beta^{i,m} \,\mathbb{E}\left[\tilde{r}^{m}\right] + \beta^{i,s} \,\mathbb{E}\left[\tilde{r}^{s}\right] + \beta^{i,v} \,\mathbb{E}\left[\tilde{r}^{v}\right]$$

- $ightharpoonup \tilde{r}^m$  is the excess market return as in the CAPM.
- $ightharpoonup ilde{r}^s$  is a portfolio that goes long small stocks and shorts large stocks.
- $ightharpoonup ilde{r}^{v}$  is a portfolio that goes long value stocks and shorts growth stocks.



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## Use of growth and value

Fama-French Factors

The labels "growth" and "value" are widely used.

- ▶ Historically, value stocks have delivered higher average returns.
- So-called "value" investors try to take advantage of this by looking for stocks with low market price per fundamental or per cash-flow.
- Much research has been done to try to explain this difference of returns and whether it is reflective of risk.
- ► Many funds (ETF, mutual funds, hedge funds) orient themselves around being "value" or "growth".



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#### FF Measure of Value

The **book-to-market** (B/M) ratio is the market value of equity divided by the book (balance sheet) value of equity.

- ► High B/M means strong (accounting) fundamentals per market-value-dollar.
- ► High B/M are value stocks.
- ► Low B/M are growth stocks.

For portfolio value factor, this is the most common measure.



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#### Other value measures

Many other measures of value based on some cash-flow or accounting value per market price.

- ► Earnings-price is a popular metric beyond value portfolios. Like B/M, the E/P ratio is accounting value per market valuation.
- ► EBITDA-price is similar, but uses accounting measure of profit that ignores taxes, financing, and depreciation.
- Dividend-price uses common dividends, but less useful for individual firms as many have no dividends.

Many other measures, and many competing claims to special/better measure of 'value'.



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# Other Popular Factors

#### Sort portfolios of equities based on...

- ▶ Price movement. Momentum, mean reversion, etc.
- ▶ Volatility. Realized return volatility, market beta, etc.
- Profitability.\*
- ► Investment.\*
- \*As measured in financial statements.



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#### Characteristics or Betas?

Fama-French Factors

LFPM says security's beta matters, not its measure of the characteristic.

- ► So what does FF model expect of a stock with high B/M yet low correlation to other high B/M stocks?
- ▶ Beta earns premium—not the stock's characteristic.
- ► This is one difference between FF "value" investing and Buffett-Graham "value" investing.



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# Testing the model

Testing these LFMs is analogous to testing the CAPM.

- ► Time-series test.
- Cross-sectional test.
- ► Statistical significance through chi-squared test of alphas. (ie Do the factors span the MV frontier?)



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# Finding the right factors

Hundreds of tests and papers written about LFMs! Does  $z^{j}$  help the model given the other z?

- Really asking whether  $z^j$  adds to the MV frontier generated by z.
- Calculate factor MV:

$$\mathbf{w} = \mathbf{\Sigma}_{\mathbf{z}}^{-1} \lambda_{\mathbf{z}} \frac{1}{\gamma}$$

- ► Any significant weight on factor  $z^{j}$ ?
- Easy to formally test this using t-stat, chi-squared test, etc.



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With the overall market index, there is no clear evidence of momentum or mean-reversion.

$$r_{t+1}^m = \alpha + \beta r_t^m + \epsilon_{t+1}$$

The autoregression does not find  $\beta$  to be significant, (statistically, economically.)

$$(r_{t+1}^m - \mu) = \beta (r_t^m - \mu) + \epsilon_{t+1}$$

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where  $\mu$  is the mean of  $r^m$ , and  $\alpha = (1 - \beta)\mu$ .

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<sup>&</sup>lt;sup>1</sup>Of course, we can write this regression as

#### Autocorrelation of individual stocks

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What about individual stocks? Is there significant autocorrelation in their returns?

- At a monthly level, most equities would have no higher than  $\beta = 0.05$ .
- ► Thus, for a long time the issue was ignored; too small to be economical—especially with trading costs!



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Two keys to taking advantage of this small autocorrelation:

- 1. Trade the extreme "winners" and "losers"
  - ► Small autocorrelation multiplied by large returns gives sizeable return in the following period.
  - By additionally shorting the biggest "losers", we can magnify this further.
- 2. Hold a portfolio of many "winners" and "losers."
  - By holding a portfolio of such stocks, diversifies the idiosyncratic risk.
  - Very small  $R^2$  stat for any individual autoregression, but can play the odds (ie. rely on the small  $R^2$ ) across 1000 stocks all at the same time.



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## Illustration: Workings of momentum

Fama-French Factors

Assume each stock *i* has returns which evolve over time as

$$\left( r_{t+1}^i - \underbrace{0.83\%}_{\textit{mean}} \right) = \underbrace{0.05}_{\textit{autocorr}} \left( r_t^i - \underbrace{0.83\%}_{\textit{mean}} \right) + \epsilon_{t+1}$$

Assume there is a continuum of stocks, and their cross-section of returns for any point in time, t, is distributed as

$$r_t^i \sim \mathcal{N} (0.83\%, 11.5\%)$$



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## Illustration: normality

Fama-French Factors

From the normal distribution assumption,

- ► The top 10% of stocks in any given period are those with returns greater than  $1.28\sigma$ .
- ► Thus, the mean return of these "winners" is found by calculating the conditional mean:

$$\mathbb{E}[r \mid r > 1.28\sigma] = \frac{\int_{1.2816}^{\infty} r\phi(r)dr}{\int_{1.2816}^{\infty} \phi(r)dr}$$

where  $\phi(x)$  is the pdf of the normal distribution listed above.

► For a normal distribution, we have a closed form solution for this conditional expectation, (mean of a truncated normal,)

$$\mathbb{E}[r \mid r > 1.28\sigma] = 1.755\sigma = 21.01\%.$$



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Fama-French Factors

#### From the autocorrelation assumption:

A portfolio of time t winners,  $r^u$ , is expected to have a time t+1 mean return of

$$\mathbb{E}_{t}\left[r_{t+1}^{u}\right] = 0.83\% + .05\left(1.755\sigma - 0.83\%\right) = 1.84\%$$

- ▶ We assumed that the average return across stocks is 0.84%.
- ► Thus, the momentum of the winners yields an additional 1% per month.
- ► Going long the winners as well as short the losers doubles this excess return.



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## Implementing a momentum strategy over time

A momentum strategy with equities is formed by ranking securities on recent realized return.

- Go long on the portfolio of recent periods's biggest winners and go short recent period's biggest losers.
- ► After holding the "momentum" portfolio for some time period, re-rank the "winners" and "losers".
- ► Re-sorting frequently is important as the securities move frequently in and out of "winner/loser" rankings.



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## Updating the rankings

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Dropped				Added	
Ticker	Sep14	Oct14	Ticker	Sep14	Oct14
AAPL	47.93%	32.97%	ADSK	33.84%	45.50%
CMG	55.45%	28.22%	ALNY	22.01%	37.08%
DECK	47.42%	31.69%	CDNS	27.39%	37.98%
FSLR	63.67%	21.61%	CDW	36.01%	39.05%
JLL	44.72%	31.54%	CFN	22.63%	46.54%

- ▶ 5 of the 17 stocks which moved in and out of "winners" of the Russell 1000. (ie. Joined or dropped from top-10% of the index.)
- ► Ranked by cumulative one-year return from Oct. 2013 Sep. 2014, and then re-ranked one month later based on cumulative return from Nov. 2013 Oct 2014.

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## Trading costs versus momentum returns

Resorting frequency must balance two objectives:

- ► Minimizing trading costs.
- ▶ Updating portfolio to hold highest-momentum assets.

For US Equities, monthly excess returns up to 0.67% per month—before trading costs.



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# Trading costs

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Often claimed that momentum does not survive net of trading costs.

- ► Transaction costs.
  - ► Transaction costs would be overwhelming for a retail investor.
  - ▶ But institutional investors have much smaller costs.
  - ► Can delay or adjust portfolio rebalancing to lessen turnover.
- ▶ Tax burden.
  - Lots of trading may induce large capital gains taxes.
  - But selling losers, (reaping capital losses) and holding winners (delaying capital gains.)
  - Also, momentum stocks tend to have relatively low dividend yields, avoiding inefficient dividend taxation.

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## Widespread momentum

Momentum strategies in many asset classes deliver excess returns.

- ► International equities and equity indices
- Government bonds
- Currencies
- Commodities
- Futures



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#### Evidence: Momentum returns

Fama-French Factors

#### Table: Excess returns to momentum strategies

	Excess return	CAPM alpha	Sharpe ratio
U.S. stocks	5.8%	7.2%	0.86
Global stocks	5.3%	5.8%	1.21
Currencies	5.6%	5.7%	0.69
Commodities	17.1%	17.1%	0.77

- ► Source: Asness, et.al. 2013. Table 1.
- ► Annualized estimates. Monthly data, 1972-2011.
- ► See paper for t-stats.



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# Risk-based explanations

Is momentum strategy associated with some risk?

- ► Volatility?
- Correlation to market index, such as the S&P?
- ► Business-cycle correlation?
- ► Tail risk?
- Portfolio rebalancing risk?



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## Behavioral explanations

#### Can investor behavior explain momentum?

- ▶ Under-reaction to news.
  - $\blacktriangleright$  At time t, positive news about stock pushes price up 5%.
  - At time t+1, investors fully absorb the news and stock goes up another 1% to rational equilibrium price.
- Over-reaction to news.
  - At time *t*, positive news about stock pushes price up 5%—to rational equilibrium.
  - At time t+1, investors are overly optimistic about the news and recent return. Stock goes up another 1%.



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## Explaining momentum

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Years of debate regarding the explanation for momentum.

- ► Any evidence for the rational explanation? Can we specify the risk that makes investors reluctant to engage in momentum strategies?
- ► Suppose we believe the cause is behavioral. How can we distinguish between the two, (opposite!) behavioral theories on the previous slide?



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# Momentum in practice

Momentum is one of the most popular strategies used by managed funds.

- ► The lack of a perfect explanation of momentum has not kept funds from using it!
- ▶ It is popular not just for the large excess returns but also due to its potential help in diversification—given its low correlation with other popular strategies, (such as value-investing.)
- Even accessible to retail investors through mutual-fund-type products.



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Fama-French Factors

**APT** 



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#### The APT

Arbitrage pricing theory (APT) gives conditions for when a Linear Factor Decomposition of return **variation** implies a Linear Factor Pricing for **risk premia**.

- ► The assumptions needed will not hold exactly.
- Still, it is commonly used as a way to build LFP for risk premia in industry.



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## APT factor structure

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Suppose we have some excess-return factors,  $\mathbf{x}$ , which work well as a LFD<sup>2</sup>.

$$\tilde{r}_t^i = \alpha^i + (\beta^{i,x})' \mathbf{x}_t + \epsilon_t^i$$

APT Assumption: The residuals are uncorrelated across regressions

$$\operatorname{corr}\left[\epsilon^{i},\epsilon^{j}\right]=0, \ i\neq j$$

That is, the factors completely describe return comovement.

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<sup>&</sup>lt;sup>2</sup>We continue using the factor notation,  $x_t$ , though we could more explicitly write  $\tilde{r}_t$ , given that the factors are themselves excess returns.

#### A Diversified Portfolio

Take an equally weighted portfolio of the n returns

$$\tilde{r}_t^p = \frac{1}{n} \sum_{i=1}^n \tilde{r}_t^i$$
$$= \alpha^p + (\beta^{p,x})' \mathbf{x}_t + \epsilon_t^p$$

where

Fama-French Factors

$$\alpha^{p} = \frac{1}{n} \sum_{i=1}^{n} \alpha^{i}, \quad \beta^{p,x} = \frac{1}{n} \sum_{i=1}^{n} \beta^{i,x}, \quad \epsilon^{p} = \frac{1}{n} \sum_{i=1}^{n} \epsilon_{t}^{i}$$



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# Idiosyncratic variance

The idiosyncratic risk of  $\tilde{r}_t^p$  depends only on the residual variances.

- ▶ By construction, the residuals are uncorrelated with the factors, **x**.
- By assumption, the residuals are uncorrelated with each other.

$$\operatorname{var}\left[\epsilon^{p}\right] = \frac{1}{n} \overline{\sigma_{\epsilon}}^{2}$$

where  $\overline{\sigma_{\epsilon}}^2$  is the average variance of the *n* assets.



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#### Perfect factor structure

As the number of diversifying assets, n, grows

$$\lim_{n\to\infty} \operatorname{var}\left[\epsilon^p\right] = 0$$

Thus, in the limit,  $\tilde{r}^p$  has a perfect factor structure, with no idiosyncratic risk:

$$\tilde{r}_t^p = \alpha^p + (\beta^{p,x})' \mathbf{x}_t$$

This says that  $\tilde{r}^p$  can be perfectly replicated with the factors  $\mathbf{x}$ .



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# Obtaining the LFP in x

APT Assumption 2: There is no arbitrage.

Given that  $\tilde{r}^p$  is perfectly replicated by the return factors,  $\mathbf{x}$ , then

$$\alpha^p = 0$$

Thus, taking expectations of both sides, we have a LFP:

$$\mathbb{E}\left[\tilde{r}^{p}\right]=\left(\beta^{p,\mathsf{x}}\right)'\boldsymbol{\lambda}^{\mathsf{x}}$$

where

$$oldsymbol{\lambda}^{\scriptscriptstyle X} = \mathbb{E}\left[ \mathbf{x} 
ight]$$



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## Explaining variation and pricing

#### The APT comes to a stark conclusion:

- ► Assume we find a Linear Factor Decomposition (LFD) that works so well it leaves no correlation in the residuals.
- ► That is, the set of factors explains realized returns across time. (Covariation)
- ► The APT concludes the factors must also describe expected returns across assets. (Risk premia)

That is, a perfect LFD will also be a perfect LFP!



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#### Non-return factors

What if we want to use a vector of factors, z, which are not themselves assets?

- Examples include slope of the term structure of interest rates, liquidity measures, economic indicators, etc.
- ► The time-series tests of LFM relied on,

$$\lambda_{z} = \mathbb{E}\left[\tilde{r}^{z}\right], \qquad \alpha = \mathbf{0}$$

But with untraded factors, z, we do not have either implication.

► Thus to test an LFM with untraded factors, we must do the cross-sectional test.



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#### The CCAPM

Fama-French Factors

The Consumption CAPM (CCAPM) says that the only systematic risk is consumption growth.

$$\mathbb{E}\left[\tilde{r}^{i}\right] = \beta^{i,c} \lambda_{c}$$

where c is some measure of consumption growth.

- ► The challenge is specifying a good measure for c.
- ▶ The CAPM can be seen as a special case where  $c = \tilde{r}^m$ .
- ▶ Generally, measures of *c* is a non-traded factor.
- ► We could build a replicating portfolio, or test it directly in the cross-section.

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# Testing the CCAPM across assets

1. Run the time-series regression for each test-security, i.

$$\tilde{r}_t^i = a^i + \beta^{i,c} c_t + \epsilon_t^i$$

The intercept is denoted a to emphasize it is not an estimate of model error,  $\alpha$ .

2. Run the single cross-sectional regression to estimate the premium,  $\lambda_c$  and the residual pricing errors,  $\alpha^i$ .

$$\mathbb{E}\left[\tilde{r}^{i}\right] = \lambda_{c} \,\beta^{i,c} + \,\alpha^{i}$$

As usual, the theory implies the cross-sectional regression should not have an intercept, but it is often included.



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## Evidence for CCAPM: consumption beta and returns

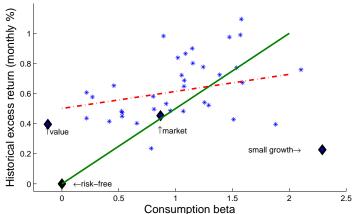


Figure: Data Source: Ken French, Federal Reserve. Monthly, 1959-2010.



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## Model with alternate consumption measurement

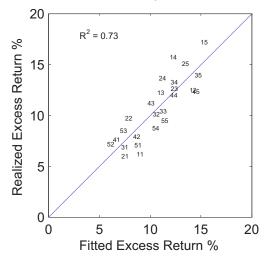


Figure: Jagannathan and Wang (2005).



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### Macro factors

A number of industry models use non-traded, macro factors.

- ► GDP growth
- Recession indicator
- ► Monetary policy indicators
- Market volatility

Consumption factors are widely studied in academia, but less in industry.



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## Factor-mimicking returns

Factor-mimicking returns are the linear projection of non-return factors onto the space of traded returns, **r**:

$$\tilde{r}^z = \mathbb{L}(z \mid r)$$

Recall that a linear projection can be calculated simply by regressing z on the available security returns, r.

- ▶ If there is a LFM in z, then there is also a LFM in the factor-mimicking portfolios,  $\tilde{r}^z$ .
- ▶ Then we are back to having an LFM in tradable factors,  $\tilde{r}^z$ .



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# Principal components

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The **principal components** of returns are statistical factors which maximize the amount of return variation explained.

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- ▶ The first principal component of returns, x is characterized by a vector of excess return loadings,  $x_t^1 = \mathbf{q}_1' \tilde{\mathbf{r}}_t$  which solves,

$$\max_{\mathbf{q}} \ \mathbf{q}' \mathbf{\Sigma} \mathbf{q}$$
 s.t. 
$$\mathbf{q}' \mathbf{q} = 1$$

▶ Thus,  $x_t^1 = \mathbf{q}_1' \tilde{\mathbf{r}}_t$  is the portfolio return with maximum variance.

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## General definition of principal components

The *i*th principal component,  $x_t^i = \mathbf{q}_i' \tilde{\mathbf{r}}_t$ , has loading vector,  $\mathbf{q}_i$ , solves the same problem as above, but with the additional constraint that it be uncorrelated to the previous i-1 principal components:

$$\max_{\mathbf{q}} \ \mathbf{q}' \mathbf{\Sigma} \mathbf{q}$$
 s.t.  $\mathbf{q}' \mathbf{q}_j = egin{cases} 1 & i = j \\ 0 & i \neq j \end{cases}$ 



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# Eigenvector decomposition

Fama-French Factors

The covariance matrix of returns has the following eigenvector decomposition:

$$\mathbf{\Sigma} = \mathbf{Q}' \mathbf{\Psi} \mathbf{Q}$$

- ▶ **Q** is an  $n \times n$  matrix where each column is an eigenvector,  $q_i$ .
- $\blacktriangleright$   $\Psi$  is an  $n \times n$  diagonal matrix of eigenvalues,  $\psi_i$ .
- ▶ The eigenvectors are orthonormal:  $\mathbf{Q}'\mathbf{Q} = \mathcal{I}$ .



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# Eigenvectors as principal components

It turns out that the solution to the principal components problem is given by the eigenvectors of  $\Sigma$ .

ightharpoonup The variance of principal component i is

$$\operatorname{var}\left[x^{i}\right] = \mathbf{q}_{i}^{\prime} \mathbf{\Sigma} \mathbf{q}_{i} = \psi_{i}$$

► The first principal component has maximum variance, so its weight vector is the eigenvector associated with the largest eigenvalue.



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## Factor model of principal components

Not only do we have the principal component factors as linear combinations of the returns,

$$\mathbf{x}_t = \mathbf{Q}' \tilde{r}_t$$

But we can multiply both sides by  $\mathbf{Q}$  to find that returns can be decomposed into a linear combination of the principal components:

$$\tilde{r}_t = \mathbf{q}_1 x_t^1 + \mathbf{q}_2 x_t^2 + \ldots + \mathbf{q}_n x_t^n$$

Of course, using n factors to describe returns on n assets is not useful.



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#### Reduction in factors

- ► The point of principal component models is to use a much smaller subset of the principal components to explain most of the variation.
- ► For instance, one might use just three principal components in order to describe the variation of 20 or 50 different return series.



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# Selecting the PC model

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Consider that the percent of the variance of returns explained by principal component i is

$$\frac{\psi_i}{\sum_{j=1}^n \psi_j}$$

Consider the percent of total variation explained by just these k PC factors:

$$\frac{\sum_{j=1}^{k} \psi_j}{\sum_{j=1}^{n} \psi_j}$$

If a subset of k can explain most of the variation, this may be a good factor decomposition for the return variation.

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